

Frank H. Melchert V

Principal



Education and Accreditation

- Bachelor Degree in Business
Western Illinois University

Representative Expertise

- Tenant Representation
- Exclusive Agency Services
- Lease Negotiations
- Acquisition and Development

Associations

- Association of Industrial Real Estate Brokers (AIRE)
- Chicago Midwest Meat Association (CMMA)

References

- Chicago Meat Authority
- Northern Container Group
- Best Diamond Plastics
- Best Croutons
- ARES Capital
- CGI Manufacturing
- PanHellenic Scholarship Fund
- Orr & Orr Transportation
- Recycle Tech Solutions

Frank Melchert joined Cawley Chicago as Executive Vice President in 2018 bringing over 12 years of industrial brokerage experience to the firm. Prior to Cawley Chicago, Frank began his career at Grubb & Ellis in 2006 as part of their Chicago Industrial Brokerage team. He later joined start-up company NelsonHill, LLC in 2012 to help build their brand. As a respected member of the industrial brokerage community, Frank has established strong relationships with businesses and city representatives in Chicago. Understanding the complex needs of his client's operations and real estate, has enabled Frank to produce results, increasing company efficiencies and profitability.

Working with Fortune 500 Companies and local entrepreneurs alike, Mr. Melchert has completed numerous industrial transactions, ranging from portfolio sales, site selection, property brokerage and real estate consulting.

As a member of the Cawley Chicago team, Frank exemplifies the company mission, striving to create make a difference in peoples' lives professionally and personally through creating integrity-based relationships. He works with tenants and landlords helping them optimize their operations by integrating real estate as a means to increase their profitability. Clients looking to take advantage of municipal incentives depend on Mr. Melchert's network and expertise in order to reduce their costs in a competitive marketplace. These incentive programs include SBA Loans, SBIF, Illinois EDGE, and Tax Increment Financing (TIF).

Client	Representation	Size (SF)
PanHellenic Scholarship Fund	Landlord Rep	70,000
Jeron Electronic Systems	Buyer & Seller Rep	52,000/ 40,000
Berkshire Cold Storage	Tenant Rep	90,000
Best Diamond Plastics	Tenant Rep	75,000
Combined Warehousing	Landlord Rep	850,000
H.J. Heinz	Tenant Rep	500,000
Wrightwood Capital	Landlord Rep	168,000
4200 W. Diversey, LLC	Landlord Rep	150,000
Norther Container Corp.	Seller Rep	54,000
Automotive Rebuilders	Landlord Rep	101,000
Monda Windows & Doors	Landlord Rep	80,000
Aronson Furniture	Landlord Rep	61,000
Orr & Orr Transportation	Landlord Rep	57,000
Durray Electric and Lighting	Landlord Rep	53,000
Best Croutons	Tenant Rep	50,000
Recycle Tech Solutions	Tenant Rep	40,000
Box Form, Inc.	Tenant Rep	36,000
CGI Manufacturing	Landlord Rep	32,000
Chicago Meat Authority	Tenant Rep	15,000