

Frank H. Melchert V

Executive Vice President



Frank Melchert joined Cawley Chicago as Executive Vice President in 2018 bringing over 12 years of industrial brokerage experience to the firm. Prior to Cawley Chicago, Frank began his career at Grubb & Ellis in 2006 as part of their Chicago Industrial Brokerage team. He later joined start-up company NelsonHill, LLC in 2012 to help build their brand. As a respected member of the industrial brokerage community, Frank has established strong relationships with businesses and city representatives in Chicago. Understanding the complex needs of his client's operations and real estate, has enabled Frank to produce results, increasing company efficiencies and profitability.

Working with Fortune 500 Companies and local entrepreneurs alike, Mr. Melchert has completed numerous industrial transactions, ranging from portfolio sales, site selection, property brokerage and real estate consulting.

As a member of the Cawley Chicago team, Frank exemplifies the company mission, striving to create make a difference in peoples' lives professionally and personally through creating integrity-based relationships. He works with tenants and landlords helping them optimize their operations by integrating real estate as a means to increase their profitability. Clients looking to take advantage of municipal incentives depend on Mr. Melchert's network and expertise in order to reduce their costs in a competitive marketplace. These incentive programs include SBA Loans, SBIF, Illinois EDGE, and Tax Increment Financing (TIF).

Education and Accreditation

- Bachelor Degree in Business
Western Illinois University

Representative Expertise

- Tenant Representation
- Exclusive Agency Services
- Lease Negotiations
- Acquisition and Development

Associations

- Association of Industrial Real Estate Brokers (AIRE)
- Chicago Midwest Meat Association (CMMA)

References

- Chicago Meat Authority
- Northern Container Group
- Best Diamond Plastics
- Best Croutons
- ARES Capital
- CGI Manufacturing
- PanHellenic Scholarship Fund
- Orr & Orr Transportation
- Recycle Tech Solutions

| Client | Representation | Size (SF) |
|------------------------------|--------------------|-------------------|
| PanHellenic Scholarship Fund | Landlord Rep | 70,000 |
| Jeron Electronic Systems | Buyer & Seller Rep | 52,000/ 40,000 |
| Berkshire Cold Storage | Tenant Rep | 90,000 |
| Best Diamond Plastics | Tenant Rep | 75,000 |
| Combined Warehousing | Landlord Rep | 850,000 |
| H.J. Heinz | Tenant Rep | 500,000 |
| Wrightwood Capital | Landlord Rep | 168,000 |
| 4200 W. Diversey, LLC | Landlord Rep | 150,000 |
| Norther Container Corp. | Seller Rep | 54,000 |
| Automotive Rebuilders | Landlord Rep | 101,000 |
| Monda Windows & Doors | Landlord Rep | 80,000 |
| Aronson Furniture | Landlord Rep | 61,000 |
| Orr & Orr Transportation | Landlord Rep | 57,000 |
| Durray Electric and Lighting | Landlord Rep | 53,000 |
| Best Croutons | Tenant Rep | 50,000 |
| Recycle Tech Solutions | Tenant Rep | 40,000 |
| Box Form, Inc. | Tenant Rep | 36,000 |
| CGI Manufacturing | Landlord Rep | 32,000 |
| Chicago Meat Authority | Tenant Rep | 15,000 |