

cawley CHICAGO

## Nicholas Schaefer

## **Vice President**

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## **Education and Accreditation**

- Bachelor's Degree, Finance
  St. Louis University, St. Louis, MO
- Licensed IL Broker
- Licensed IL Insurance Producer

Nicholas Schaefer is an Urban Redevelopment and Adaptive Reuse expert specializing within Chicago's diverse neighborhoods. He has established himself as a market leader by helping private business owners and investors with the acquisition, disposition and leasing of their real estate assets. After spending a decade in the financial sector of investments and insurance, Nicholas transitioned to commercial real estate where he could apply his financial skills and tenacious work ethic. For acquisitions and dispositions, his keen understanding of Chicago's neighborhoods and clear vision for underutilized assets has helped him implement a clear path for highest and best use of his client's real estate. Nicholas' clients have also benefited from his expertise in lease negotiations and in depth understand of tenant trends and market analytics. His approach at Cawley Chicago is to listen to his client's needs, understands their goals, and develop a real estate strategy to achieve their desired results.

Prior to joining Cawley, Nicholas was a broker for NelsonHill and Jameson Commercial. His experience included leasing, acquisitions, and dispositions. Prior to that, Nicholas was a commercial property insurance broker in the downtown market for 8 years with CRC Group, the largest insurance wholesaler in the country. He was a top producer and market leader for Fortune 500 companies and some of the largest real estate holding companies in the country.

Nicholas holds a BSBA from St. Louis University and resides in East Lakeview with his wife Marissa, who is a residential real estate broker.