

# Timothy E. Gallagher, SIOR

## Senior Vice President | Industrial Sales Lead



### Corporate Clients

- Whirlpool
- Marmon Group
- Parker Hannifin
- Pepsi Cola
- Fortune Brands
- Warner Brothers
- 3M Corporation

### Institutional Clients

- ProLogis
- Manulife
- Met Life
- CenterPoint Properties
- Duke
- Prudential
- RREEF
- Cabot Partners

**“We have established ourselves as a leader among institutional owners seeking a strong Chicago presence. Today, these high-cap investors drive more than 90% of our business.”**

Timothy E. Gallagher represents corporate and institutional clients in the analysis, valuation and market considerations affecting real estate decisions. He specializes in business development and client service, such as tenant representation, surplus properties disposition, sales/leasebacks, build-to suits, due diligence and land acquisitions and dispositions. Over his career, Mr. Gallagher has completed over 20,000,000 square feet of transactions with an aggregate value in excess of \$1 billion dollars.

Mr. Gallagher earned a Bachelor of Business Administration degree from the University of Wisconsin - Whitewater. He is a licensed real estate broker in the State of Illinois and is also a member of AIRE (Association of Industrial Real Estate Brokers), SIOR (Society of Industrial and Office Realtors), and has served as a member of the Board of Directors of the Association of Industrial Real Estate Brokers.

Prior to joining Cawley Chicago, Mr. Gallagher was President of his own firm Gallagher Realty, Inc. He has over 30 years of

experience in the industrial real estate business and has run the industrial divisions of both Darwin Realty Development Corporation and Hiffman Schaeffer Associates (HSA). In addition, he was Managing Director at First Industrial Realty Trust, where he ran a six state area for the REIT and established their National Accounts division.

### Notable Transactions:

- 1,000,000 SF (four bldgs) Investment Sale
- 450,000 SF sale to Samsung Electronics
- 1,000,000 SF BTS for Solo Cup
- 400,000 SF sale to Cabot Partners
- 500,000 SF (three separate transactions) for Demar Logistics
- 450,000 SF (two separate transactions) for Ray Emerick Warehouse Company
- 200,000 Corporate HQ BTS for Anixter Corporation